



**Lee Bower**  
**President**  
**PolyVers International**  
**9777 West Gulf Bank**  
**Suite # 15**  
**Houston, Texas 77040**  
**713-466-4988**  
**lee@polyvers.com**

## **PolyVers Polyurea Colors**

As you are now aware, PolyVers International has implemented the RAL international code for colors within our polyurea product line. We have requested that colors required by you or your customers be identified by this code. Our pigment dispersion manufacturer is familiar with the RAL code and does an excellent job in providing us with the colors you request. We hope this system has worked well for you and that the consistency of our colors has improved.

Although we are happy to meet your specific color requirements, there are a few things to consider when you place your order.

1. PolyVers does not and could not stock all 200+ individual RAL colors. Neither do our pigment suppliers. Although they do inventory standard or popular colors, variations from the norm are typically custom made at their factory. Obviously, this takes lead time and will delay your order.
2. As we move from the “standard” colors, many pigments required to manufacture the RAL colors can be higher in cost. As such, there may be an up-charge we must pass along to you to cover these variations in costs. We will let you know any increases in costs due to pigment choice at the time of the order.

The following RAL’s are typically in inventory and will not delay shipping or result in an added cost:

RAL 9005 Black  
RAL 9003 White  
RAL 7004 Light Gray  
RAL 7046 Medium Gray  
RAL 7011 Dark Gray

PolyVers will continue to support you in your pigmented polyurea requirements. We ask that you take the above into consideration when placing your orders.

Thank you for your business and we look forward to 2008.  
Regards,

Lee Bower  
President, PolyVers International